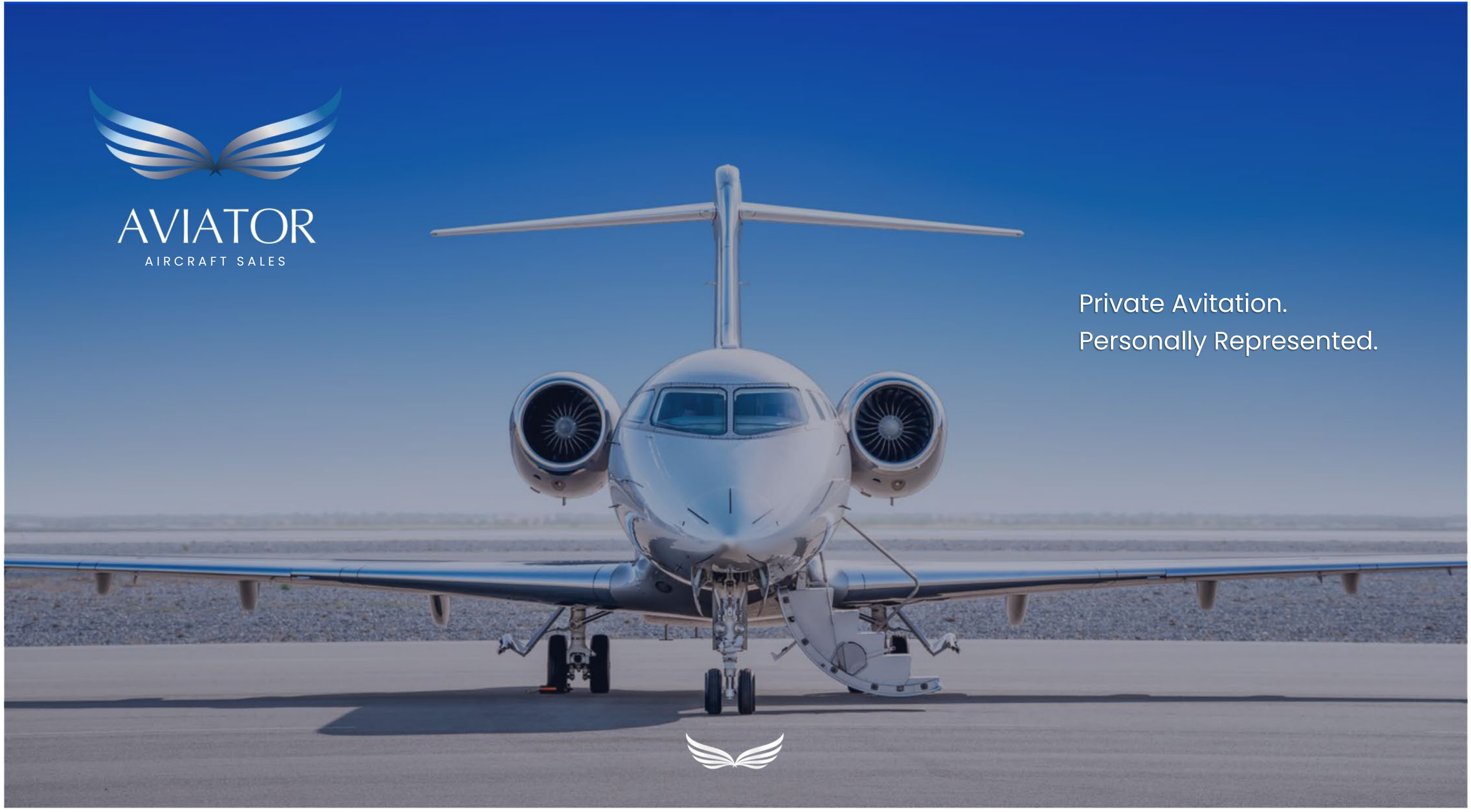
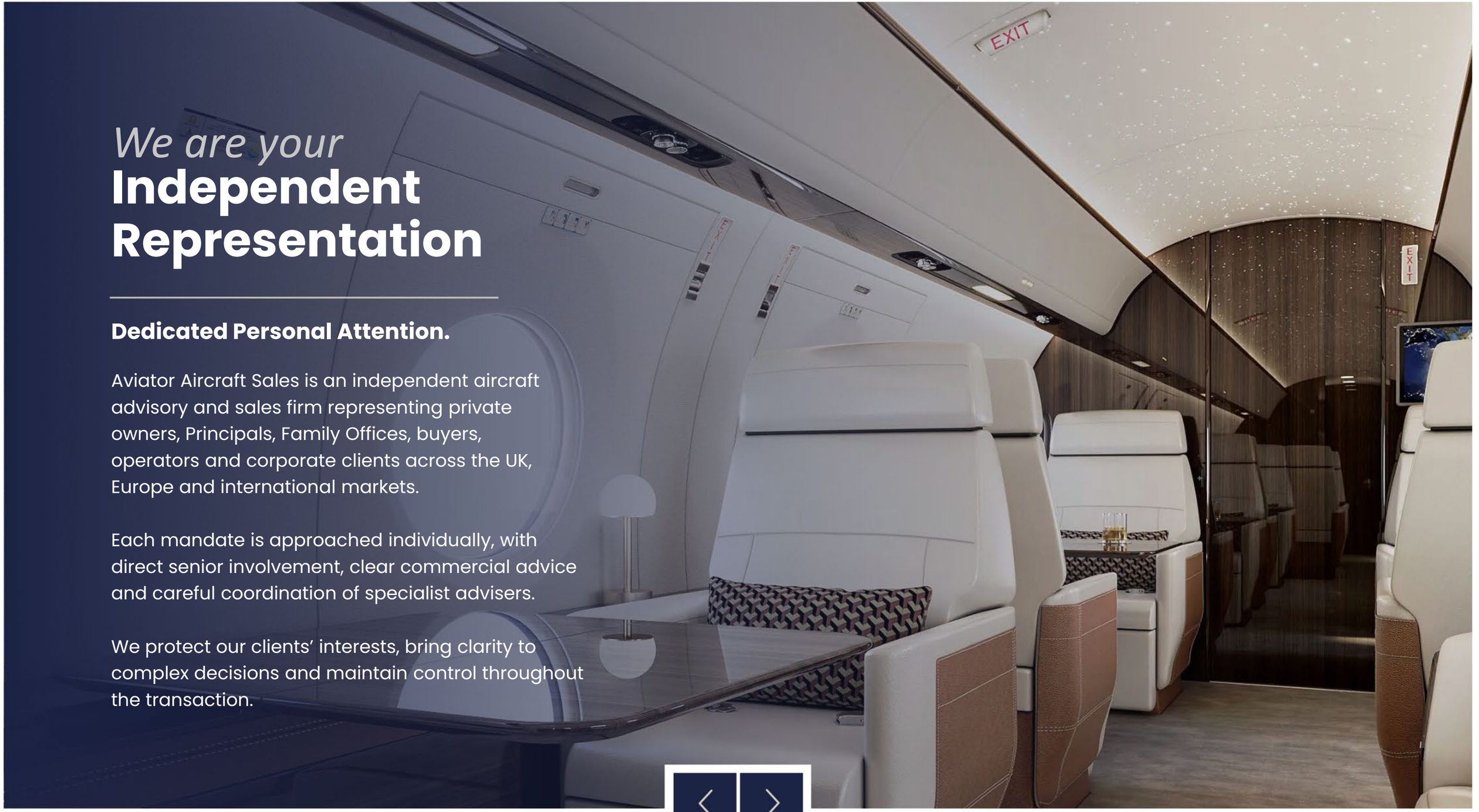

AVIATOR
AIRCRAFT SALES
Private Avitation.
Personally Represented.



We are your

Independent Representation

Dedicated Personal Attention.

Aviator Aircraft Sales is an independent aircraft advisory and sales firm representing private owners, Principals, Family Offices, buyers, operators and corporate clients across the UK, Europe and international markets.

Each mandate is approached individually, with direct senior involvement, clear commercial advice and careful coordination of specialist advisers.

We protect our clients' interests, bring clarity to complex decisions and maintain control throughout the transaction.

Our

Focused Services

01 Aircraft sales

Seller representation, market positioning and qualified buyer engagement, with coordination through negotiation, completion and delivery.

02 Aircraft acquisitions

Independent sourcing, including off-market opportunities where appropriate, with evaluation, negotiation and support through to delivery.

03 Aircraft valuation

Evidence-based assessments of comparable sales, inventory, specification, maintenance and condition to establish realistic market positioning.

04 Technical oversight

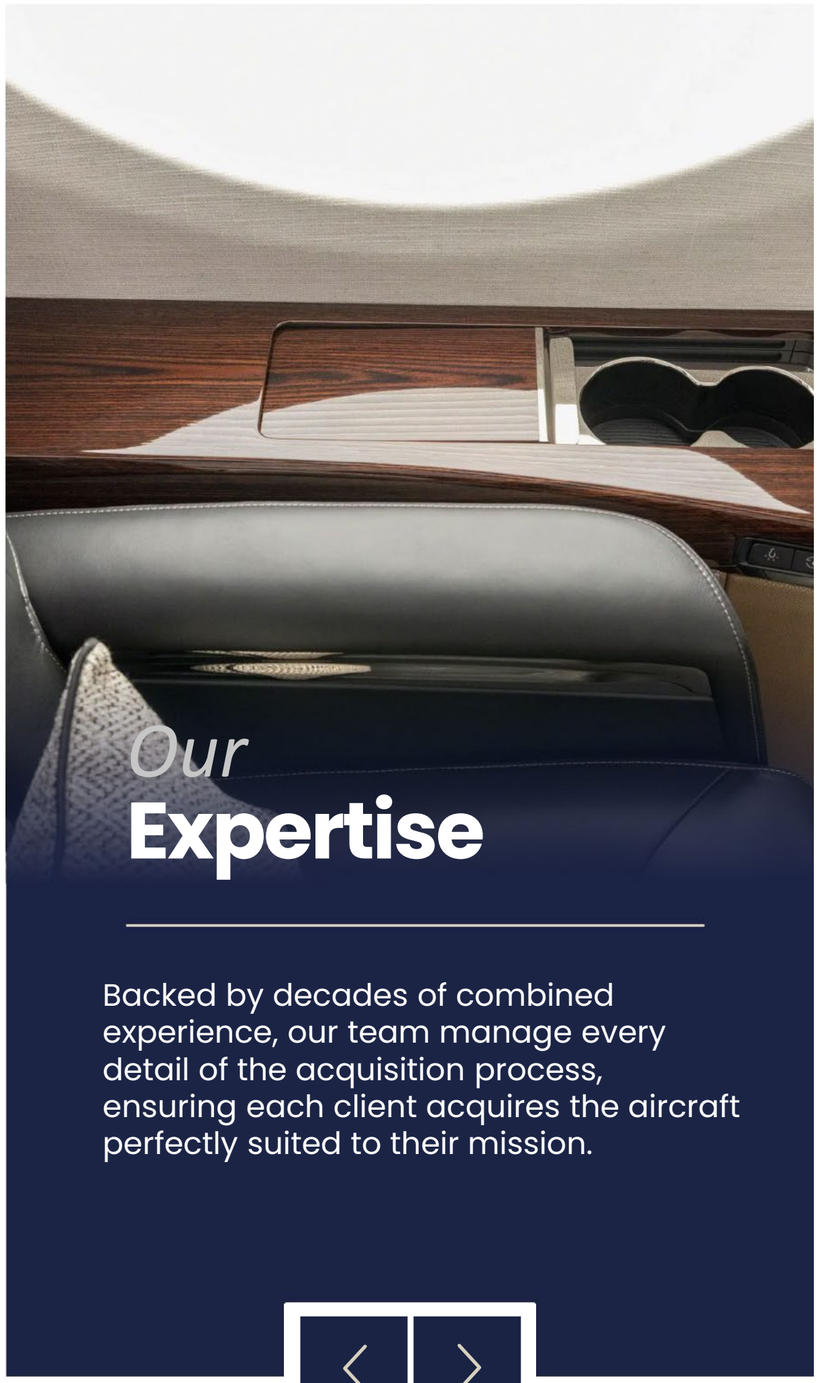
Client-side oversight of inspection scope, records, findings and rectification, with support through technical acceptance and delivery.

One senior team of specialist advisers coordinated around the requirements of each individual mandate.



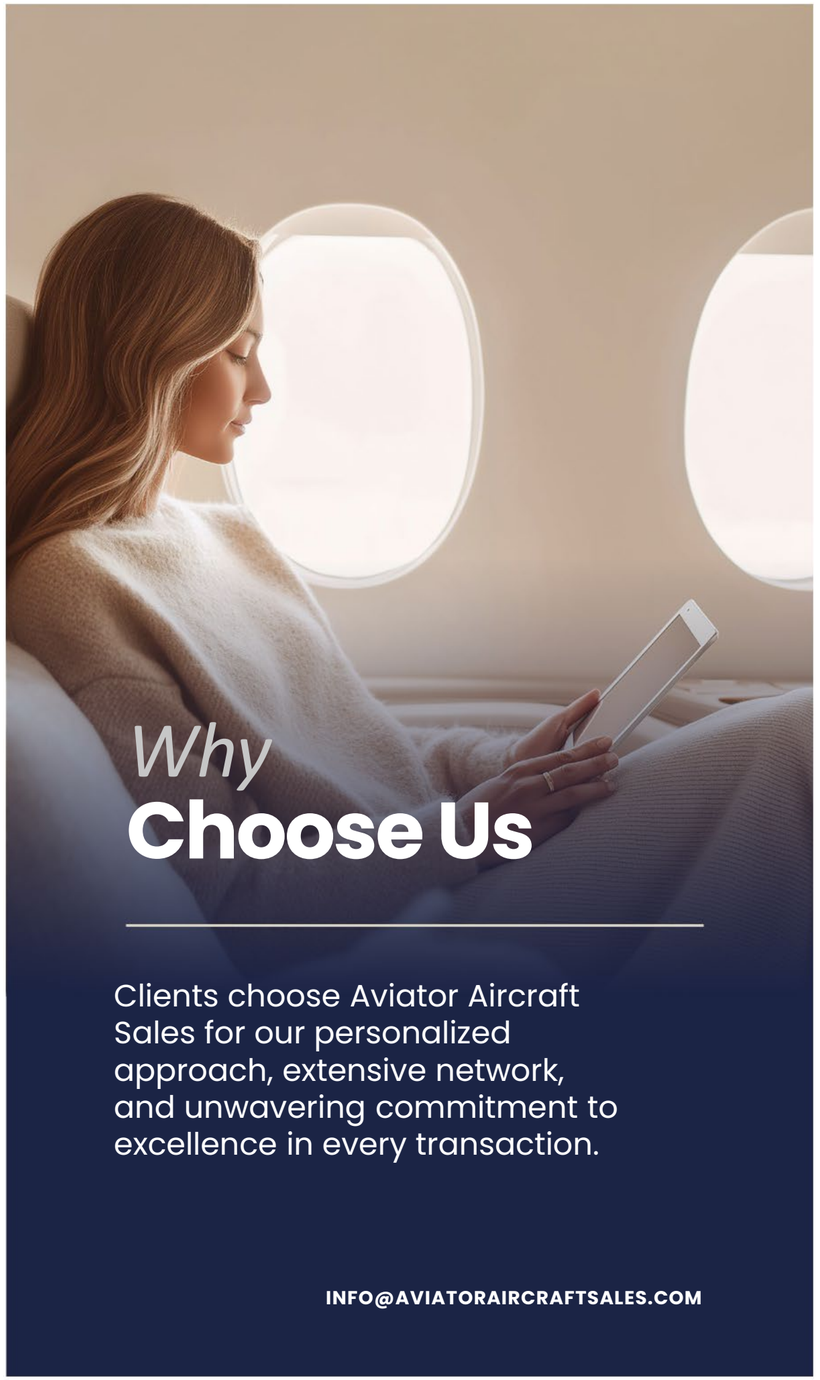
Our **Mission**

Our mission is to provide a bespoke, boutique service in the aircraft sales industry, grounded in integrity, transparency, and a passion for aviation.



Our **Expertise**

Backed by decades of combined experience, our team manage every detail of the acquisition process, ensuring each client acquires the aircraft perfectly suited to their mission.



Why **Choose Us**

Clients choose Aviator Aircraft Sales for our personalized approach, extensive network, and unwavering commitment to excellence in every transaction.

Aircraft sales

Discreet marketing & representation

A considered route to market, with control of confidentiality, positioning and negotiation.

01 **Position**
Establish pricing, timing and market strategy.

02 **Present**
Prepare accurate, high-quality sales material.

03 **Qualify**
Engage relevant buyers and manage disclosure.

04 **Progress**
Manage offers and momentum to completion.

“The difference is clear when an aircraft is taken to market with bespoke, dedicated & precise representation. One clear message to market allowing purchaser confidence”




"Our team provides personalised support
to ensure a seamless transaction and
long-term value for your investment."

Our approach

From mandate to delivery

01

Strategy & positioning

Agree objectives, timing, confidentiality and route to market.

02

Negotiation & contract

Agree principal terms and coordinate the contract and closing conditions.

03

Inspection & acceptance

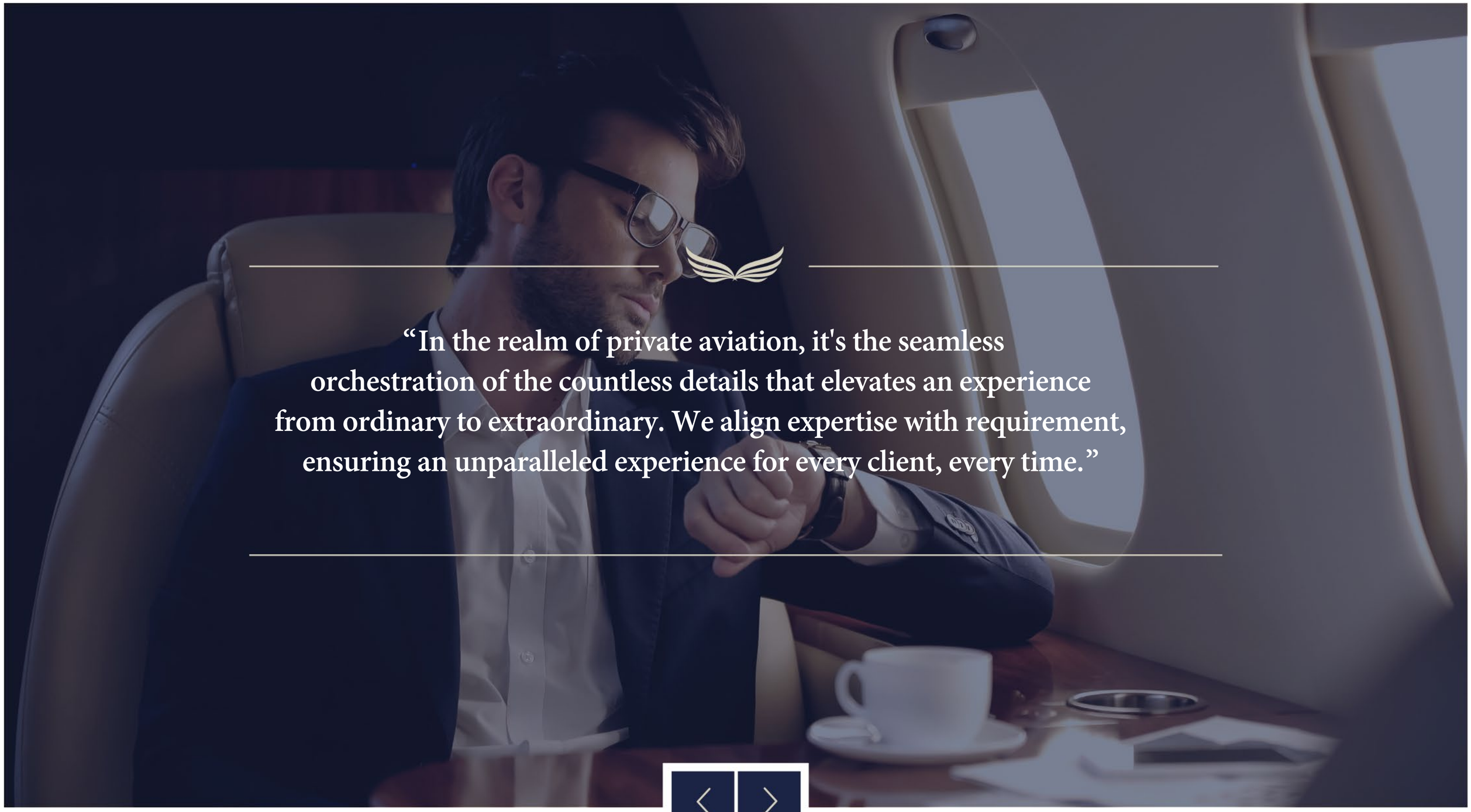
Coordinate inspections, findings, rectification and technical acceptance.

04

Closing & delivery

Align documents, funds, regulatory requirements and aircraft handover.

Our experienced senior team representing you through the commercial, technical and regulatory workstreams.


“In the realm of private aviation, it's the seamless
orchestration of the countless details that elevates an experience
from ordinary to extraordinary. We align expertise with requirement,
ensuring an unparalleled experience for every client, every time.”

Our

Aircraft valuation

Valuation built on the market — not aspiration.

01 Aircraft specification and pedigree

02 Maintenance status and programs

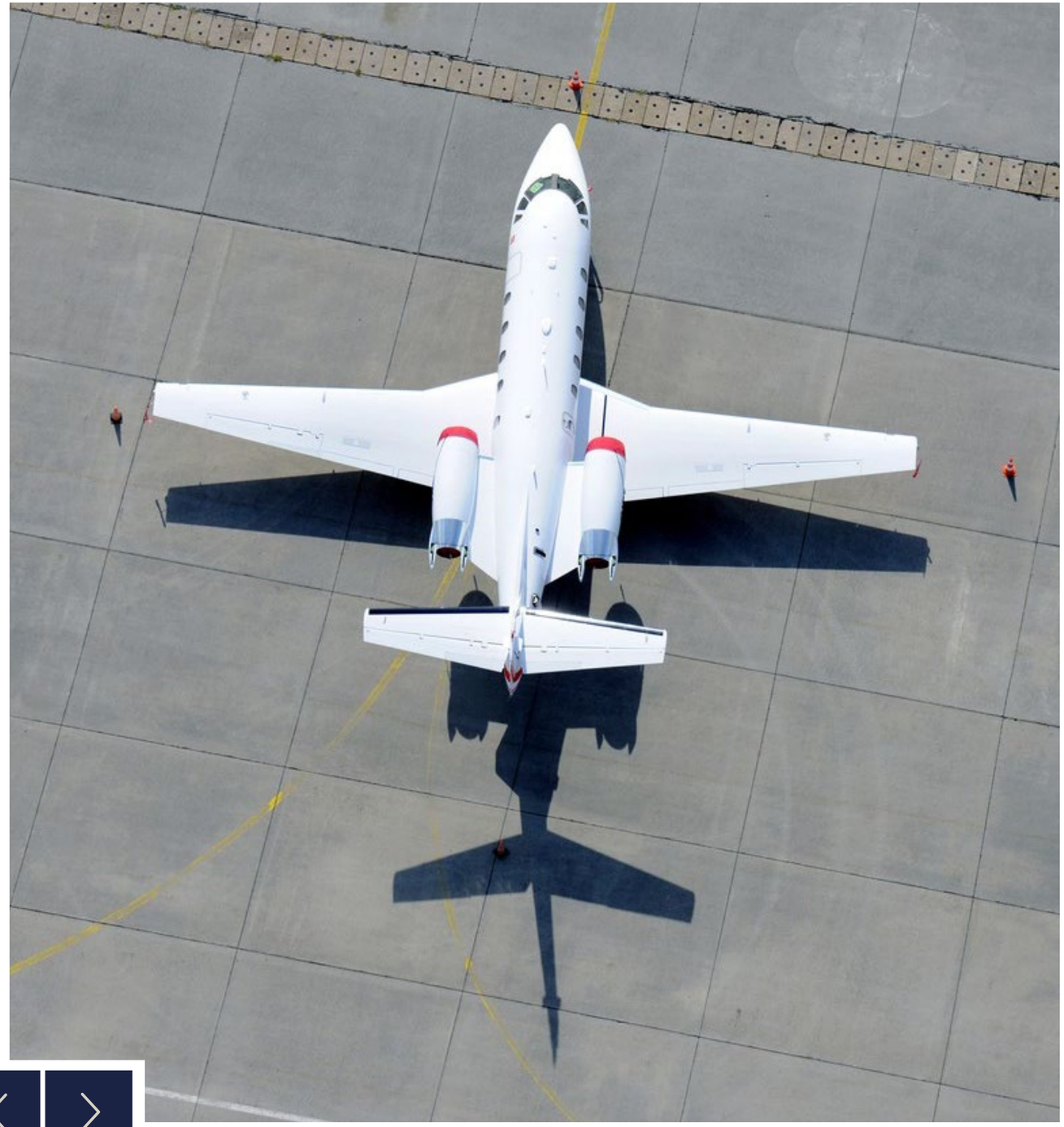
03 Comparable transactions

04 Current inventory and demand

05 Condition and upgrades

06 Replacement cost and market timing

“Our valuations distinguish between asking prices, comparable transactions and achievable market positioning, grounded in current evidence."



Our

Technical oversight

Client-side oversight from initial review through acceptance and delivery.

01 **Before inspection**
Define the scope, review records and identify risk.

02 **During inspection**
Monitor progress, manage findings and coordinate agreed rectification.

03 **Through delivery**
Support technical acceptance, documentation and delivery coordination.

"Our technical oversight provides another layer of safeguarding. From challenging inspections, findings & overseeing the correct defect rectification."



Our

Experience & leadership

Peter Dalton, Founder

Peter brings more than 16 years of dedicated international aircraft transaction experience to Aviator Aircraft Sales, representing private aircraft owners, corporate clients, operators and aviation organisations in sales and acquisitions across the UK, Europe and international markets.

Peter leads each mandate personally, combining commercial judgement with detailed oversight from initial valuation and market positioning through to negotiation, closing and delivery. His approach gives clients clear advice, direct access and continuity throughout the transaction.

Cross-border sales and acquisitions

Commercial and technical coordination

Regulatory, contractual and delivery management



Senior involvement throughout each mandate.

Our

Experience & leadership

Carmen Munguia, Director of Aircraft Advisory & Sales

Carmen brings more than 20 years of international business aviation experience to Aviator Aircraft Sales. Previously Director of Aircraft Sales & Acquisitions at Gestair, her career also includes roles with VistaJet, ExecuJet and Aerolíneas Ejecutivas, providing a broad understanding of private aviation and the requirements of aircraft owners and buyers.

Speaking both English and Spanish, Carmen works confidently across different markets and cultures

Cross-border sales and acquisitions

Commercial and technical coordination

Regulatory, contractual and delivery management



Senior involvement throughout each mandate.

Our Testimonials

"Aviator Aircraft Sales delivered an exceptional experience from start to finish. Their team demonstrated a high level of professionalism, deep industry knowledge, and a genuine commitment to achieving results. Every step of the process was handled with transparency, responsiveness, and attention to detail, which inspired confidence and trust throughout the transaction. Thanks to their expertise and disciplined approach, the outcome exceeded expectations, and I would confidently recommend Aviator Aircraft Sales to anyone seeking a reliable, results-driven aircraft sales partner."

Mr Gary Sacks, City & Docklands, UK

"Aviator Aircraft Sales have facilitated several aircraft sales and purchases for our clients since 2010, ranging from a Embraer Legacy 600 through to multiple Cessna Citation aircraft. Each aircraft sale has completed successfully with professionalism and transparency."

George McFarlane, Air Charter Scotland, UK

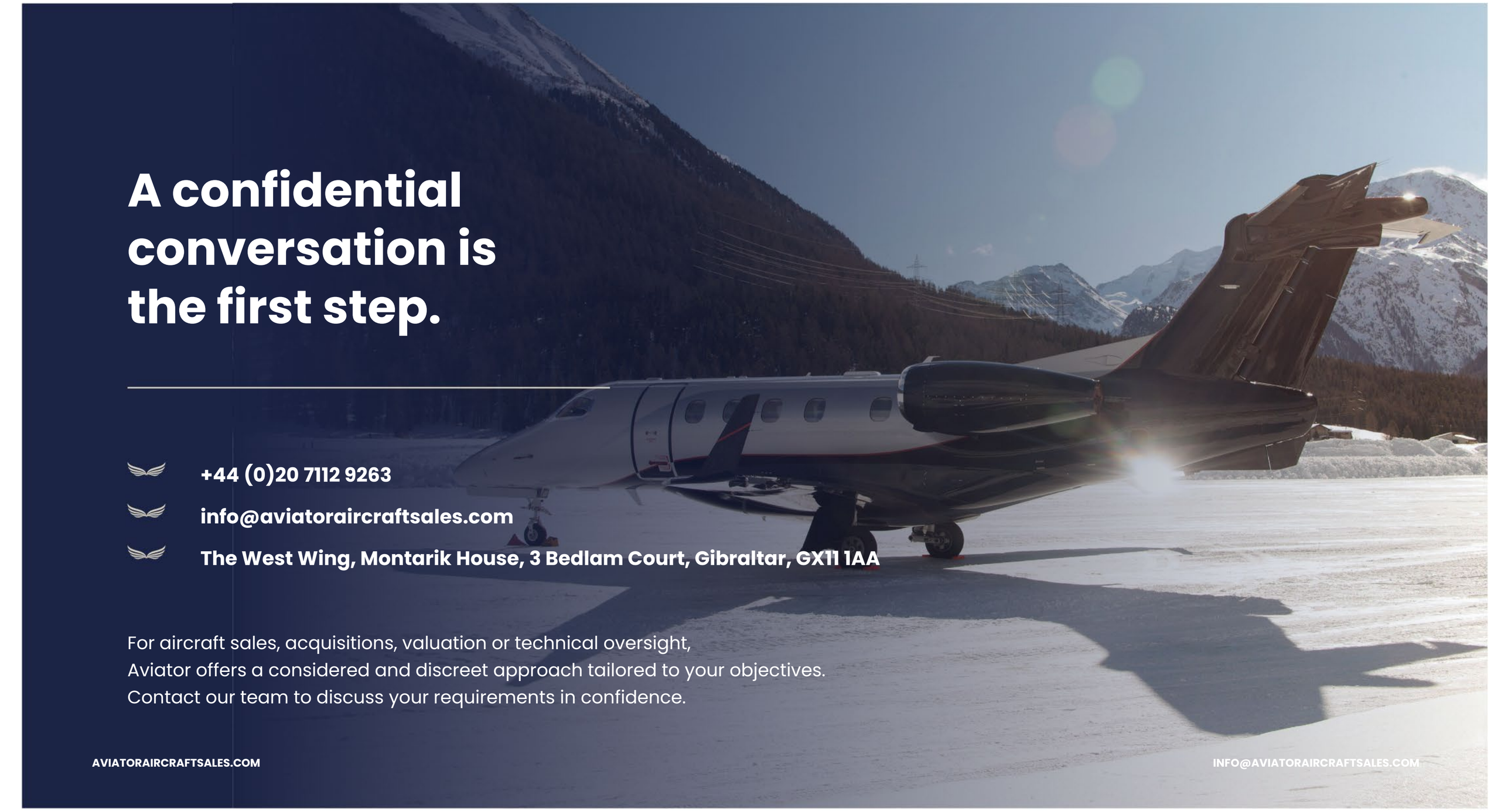
"We were impressed by Aviator Aircraft Sales professionalism and in-depth understanding of international transactional experience which gave us the confidence to partner with them. Their guidance throughout the aircraft sales process was precise, reliable, and instrumental in achieving a successful outcome avoiding possible international complications"

Eric Skjaerbaek - Denmark

"Aviator Aircraft Sales delivered - through a highly professional and well-managed process. Their industry knowledge, responsiveness, and commitment to our transaction made the sale of our aircraft straightforward. I would confidently recommend Aviator Aircraft Sales to anyone looking for a knowledgeable and reliable aircraft sales broker"

Mr A Tombari - Italy

A confidential conversation is the first step.



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For aircraft sales, acquisitions, valuation or technical oversight,
Aviator offers a considered and discreet approach tailored to your objectives.
Contact our team to discuss your requirements in confidence.